

When a business signs up to process credit card payments with SpotOn (either with a FREE simple counter-top terminal like a PAXs80 or a Verifone VX520, or a hybrid POS-terminal called a POYNT, or a more sophisticated retail Register POS), we provide the merchant with **the first 50 gift cards for FREE**. These gift cards are reload-able and include the business logo design at no extra charge. Gift Card quantities beyond the first 50 are very reasonably priced.

Regarding restaurant food delivery...The SpotOn Restaurant POS integrates seamlessly with ALL 3rd party outsourced restaurant delivery services (DoorDash, UberEats, GrubHub, ChowNow, Caviar, Postmates, etc.), at just **ONE low monthly fee**. Rather than the restaurant getting charged up to 30% of each purchase that is ordered through these individual services, SpotOn charges a simple flat rate, no matter how many deliveries are made each month by these services. Our POS integration cuts down on labor costs AND on order entry errors as all 3rd party tickets are run directly through the SpotOn restaurant POS and then get printed in the kitchen just as the customer ordered. Plus, it allows the business owner to de-clutter their counter space, totally eliminating the 3rd party tablets.

Another way SpotOn provides more customer engagement and greater efficiency for restaurants is in creating an "ONLINE ORDER" button on the restaurant website. Customers can easily input online food orders and schedule pick-up at their convenience. And again, these online orders get sent through the SpotOn restaurant POS and then directly to the kitchen at the appropriate time for preparation and customer pick-up.

Questions? Want to chat further? Contact Holly Cope, Sales Partner at SpotOn. 216-410-0215. Or at h.cope@spoton.com